Is pleased to announce the availability of the

**Norm Ziegler Trailblazer Scholarship**

Insurance Association of Suburban Kansas City (IAOSKC), a Kansas local chapter of The International Association of Insurance Professionals, (IAIP) created this scholarship in honor of our beloved member, Norm Ziegler. Norm, prior to his death, was an active member of IAOSKC, a mentor to our members, and operated his own claims adjusting business. The objective of IAOSKC is to promote insurance education, to support the professional advancement and leadership skills of its members and to cultivate fellowship within the association. The vast majority of our members have advanced their careers professionally as well as established personal growth through belonging to the association.

**AWARD CRITERIA**

Two $2,000 scholarships will be awarded in 2016. To qualify, recipients must:

- Be a United States citizen and a full-time student attending any college in the U.S.
- Have a cumulative grade point average of 3.5 or higher
- Have a major or emphasis in Insurance, Risk Management, Actuarial Science, or related studies
- Prefer current member of IAIP or related to a family member belonging to IAIP

**APPLY TODAY**

Download an application at:  
www.GriffithFoundation.org  
Or contact:  
The Griffith Insurance Education Foundation  
Attention: Lauren Kingsland  
720 Providence Road, Suite 100  
Malvern, PA 19355-3433  
P (855) 288-7743  |  F (610) 725-5967  
info@GriffithFoundation.org

Applications must be received by November 1.

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