The Institutes
Financial Assistance Opportunities

Rachel Pinson, CPCU
Member of The Institutes CPCU Society
With more than 100 years as a knowledge leader in the risk management and property-casualty industry, The Institutes are strong supporters of those who wish to pursue careers and otherwise further progress in the insurance arena. One way we help is by providing ongoing financial assistance to select, qualified individuals and entities.

The scholarships, grants and financial aid programs outlined here are offered each year, allowing countless students and professionals to realize their goals and fulfill their potential while advancing the mission of the insurance industry.
The Institutes President’s CPCU Scholarship

The Institutes offer 100 scholarships of about $4,000 each, every year for high performers who wish to complete the Chartered Property Casualty Underwriter (CPCU®) program and earn the CPCU designation. Scholarship awards are intended to offset the costs of CPCU textbooks and course guides; SMART® study aids, including flash cards and review notes; and matriculation and exam fees. Once awarded the scholarship, students must complete the CPCU program within three years.

Eligibility

President’s CPCU scholarship recipients can be nominated by either a corporation or higher education institution, each of which can submit up to two nominees per year. There are specific time requirements for course completion.

Corporate candidates must be:

• Nominated by the president, CEO or chair of an organization with at least 50 employees and that operates primarily within the risk management and property-casualty insurance industry
• Considered a high performer, based on recent performance reviews
• Targeted for advancement within the organization

Student candidates must be:

• Nominated by the college or university dean or president
• At least a full-time, second-semester sophomore majoring in insurance, risk management or finance
• Able to present a cumulative grade point average of 3.3 or higher

Deadlines

President’s CPCU scholarships are awarded on a rolling basis throughout the year.

For more information
Go to TheInstitutes.org/cpcu_scholarship.htm.
The Institutes Griffith Insurance Education Foundation Scholarships

The Institutes Griffith Insurance Education Foundation oversees multiple scholarships for college students pursuing degrees in risk management and insurance. Amounts range from $1,000 to $6,000.

Eligibility

General applicant requirements are as follows:

• Pursuing graduate or undergraduate studies as a student in good academic standing
• Majoring in insurance, risk management or actuarial science or otherwise seeking a career in an insurance-related field

Additional requirements may pertain to specific scholarships.

Deadlines

Scholarships through The Griffith Foundation are awarded in the spring and fall, with corresponding deadlines of March 1 and November 1.

For more information

Go to GriffithFoundation.org/higher-ed/scholarships/
The Institutes Griffith Insurance Education Foundation Robert P. Ashlock Risk Management and Insurance Development Grant Program

The Institutes Griffith Insurance Education Foundation, in conjunction with Assurex Global, offers The Robert P. Ashlock Risk Management and Insurance Development Program, which awards grants annually to institutions of higher education, including community colleges, that wish to develop or expand risk management and insurance education programs.

Eligibility
Selection criteria includes the following:

- Program vision
- University/school resources
- Outside resources
- Financial assistance
- Other pertinent information

Priority is given to development of new risk management and insurance programs.

Deadlines
Applications are reviewed and candidates selected on a rolling basis until all funds are disbursed.

For more information
Go to www.GriffithFoundation.org/higher-ed/grants/
The Institutes ACSR Scholarship

The Institutes, in collaboration with the International Association of Insurance Professionals (IAIP), annually awards four full scholarships toward earning the Accredited Customer Service Representative (ACSR®) designation and one partial scholarship toward completing one ACSR course.

Eligibility
Applicant requirements are as follows:

- Serving as a current and active member of IAIP
- Agreeing to complete the ACSR program within three years or of an ACSR online class within one year, as applicable, of scholarship receipt
- Working full time, with at least one year of experience in the insurance industry
- Expecting to continue a career in insurance for at least three years after scholarship receipt

Deadlines
The application deadline is in May.

For more information
Go to: http://www.internationalinsuranceprofessionals.org/?page=scholarships#institutes
The CPCU-Loman Education Foundation Internship Financial Aid Program provides financial aid to help offset the costs of professional clothing, travel, housing, and other expenses necessary to pursue an internship in the insurance industry.

Eligibility
Applicant requirements are as follows:

- Established as a U.S. citizen
- Enrolled as a college sophomore, junior or senior
- Applied for, secured or accepted a paid insurance-related internship that will require an average of 30 to 40 hours of work each week for at least eight weeks
- Registered for college credit for completing the internship or secured a letter of recommendation from a full-time faculty member at the applicant’s school asserting that the internship is part of the applicant’s academic studies

Deadlines
Applications are reviewed and candidates selected on a two-week rolling basis until all funds are disbursed.

For more information
Go to: CPCUSociety.org/about-us/cpcu-loman
For more information on scholarships, grants and financial aid through The Institutes

Contact your Institutes Regional Sales Account Executive or contact:

Lauren Kingsland
Kingsland@TheInstitutes.org
610) 644-2100 x7856

Elizabeth Walsh
Walsh@TheInstitutes.org
(610) 644-2100 x7747